



SELLER

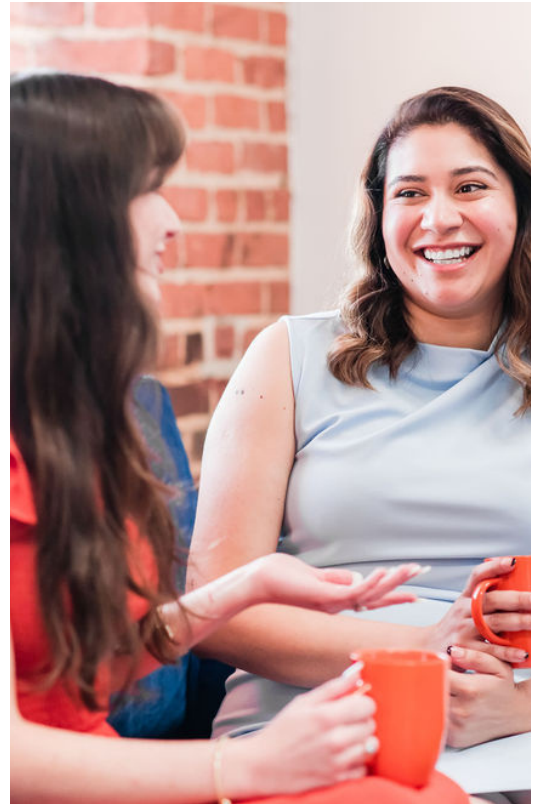
*Welcome Packet*

---

WELCOME,

*Seller!*

We're so glad you're here! Our firm is built around serving our real estate agents and making their lives easier. We want to bring real estate closings into the 21st century! We do things differently, and we know you'll see it from your very first transaction with the Atlas Team. One of our biggest assets is the group that trusts us with their biggest decisions - so, welcome to the squad!



With two attorneys and 11 support staff on deck, we're ready for any transaction that comes our way. Our office specializes in both traditional transactions, as well as more creative approaches. Our daily transactions include financed purchases, cash purchases, refinances, seller financed purchases, investor multi-unit purchases, commercial purchases, and more!



336-904-3001



[www.atlas-orange.com](http://www.atlas-orange.com)



[info@atlas-orange.com](mailto:info@atlas-orange.com)

## SELLER CLOSING

# Options

- 
- 01 In person signing**  
This option is the traditional approach - attend closing in our office and sit at our conference table! A great option for local sellers.
  - 02 Remote Closing**  
For this option, we dispatch a notary to your desired location with the printed documents and they overnight executed copies back to us.
  - 03 Mail Away**  
You can print your seller document package, sign and notarize at any FedEx/USPS/bank location and then overnight back to us.
  - 04 COMING SOON: Remote Online Notarization**  
We estimate this option will be available in 2023. Close from the comfort of your own electronic device with a virtual closer, and e-sign all your documents!

## *a note on innovation*

Our firm's goal is to challenge the status quo of real estate closings in North Carolina. As pioneers of "what's next," we count on our stakeholders to give us regular feedback about their experience so we can consistently improve our processes. We envision being the #1 choice for agents and buyers alike, and we're thrilled you're going to be part of that movement! Have a suggestion or an idea? Don't hold back! Tell us at [info@atlas-orange.com](mailto:info@atlas-orange.com).



## MAKE YOUR LIFE EASY WITH

# Qualia

Qualia is the name of the system we use to collect information, communicate with you and your clients, and provide documents for review. We find that our most successful real estate agents have embedded an explanation of Qualia in their buyer experience, so buyers know what to expect from their closing attorney.

Want additional training or need to ask a question? Drop us a line!



### 01 Central Hub for All Your Closings

Every transaction you ever conduct with us will be stored in ONE location. Finding documents from closed transactions, sending amendments/invoices, and location points of contact is a snap! There's even a mobile app!

### 02 Secure Communication Tool

With fraud on the rise, you can ensure that you protect your clients' information by using encrypted communication from day 1. You never need to touch the information because we collect it for you!

### 03 Free Leverage - let our office help!

Never chase down an information sheet again, worry about when your closing is scheduled, or find out about closing issues two hours prior to closing (unless you want to, I guess.) Need we say more?

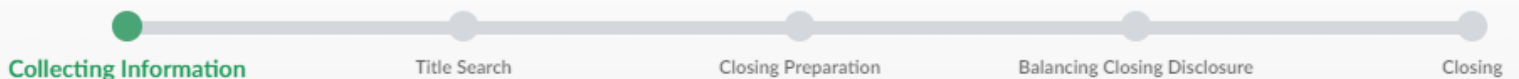




## FINANCED TRANSACTION

# Overview

- **COLLECTING INFORMATION**  
We collect contact information, name spelling, current/forwarding addresses, and day of closing information on your behalf.
- **TITLE SEARCH**  
Our title team examines any pertinent records to establish a full profile of the subject property and remedy any outstanding issues.
- **CLOSING PREPARATION**  
We collaborate with the lender to deliver title work, plan for the final closing disclosure, and review all documents for accuracy.
- **REVIEW OF SETTLEMENT STATEMENT**  
You receive the settlement statement 7 days prior to closing for review and response; and your client receives wiring instructions.
- **SETTLEMENT MEETING**  
You and your client sign docs and celebrate! This meeting can take place inside or outside our office.



## FREQUENTLY

# Asked Questions

---

### What does a closing attorney do?

In short, the role of a closing attorney in North Carolina is to perform the title search and conduct the settlement meeting. Our daily role involves searching & certifying property records for mortgages, liens, tax bills, HOA information, and more!

### How can I check on the status of my closing?

Our platform, Qualia, includes a little 'pizza tracker' for every transaction you complete with our office! You can check for real time updates, send messages to our team, and view the status at any time - whether our office is open or not.

### Who will be my main point of contact?

Our team takes a very hands-on approach to closings! Your primary contact will be the assigned paralegal (viewable in Qualia), but you may receive responses from any one of our staff to minimize your wait time and maximize your experience.

### I am not tech-savvy. What do I do?

Our job is to meet you and/or your clients where you are to provide the best quality experience. No computer, no email, no problem! We can collect information via other methods, just let our staff know so we can help accommodate.


---

# LET'S GET STARTED!


We can't wait to work with you! If you think real estate closings can be made fun and efficient, then you're our kind of people. We believe in flipping traditional business models on their heads - that's why we decided superior customer service and accessibility go hand in hand. As a full-service real estate settlement provider, we take pride in helping clients purchase first homes, investment properties, vacant land, and more. Let us help you reach your next destination!

[READ WHAT OTHERS HAVE TO SAY](#)

## The Atlas Team

 336-904-3001

 [www.atlas-orange.com](http://www.atlas-orange.com)

 [info@atlas-orange.com](mailto:info@atlas-orange.com)

Want to know even more about our team?  
Find us on social media at @atlasclosings

