



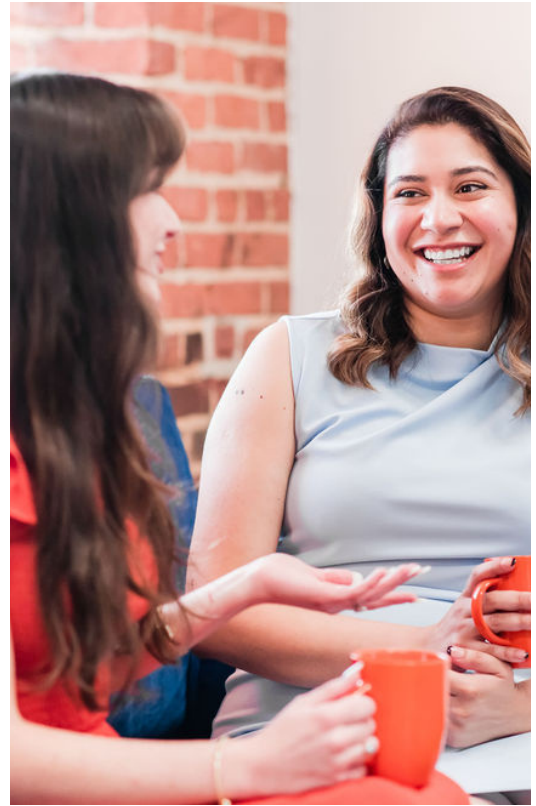
BUYER

Welcome Packet

WELCOME,

Homebuyer!

We're so glad you're here! Our firm is built around serving our buyers and making their lives easier. We want to bring real estate closings into the 21st century! We do things differently, and we know you'll see it from your very first transaction with the Atlas Team. One of our biggest assets is the buyers that trust us with their biggest decision - so, welcome to the squad!



With two attorneys and 13 support staff on deck, we're ready for any transaction that comes our way. Our office specializes in both traditional transactions, as well as more creative approaches. Our daily transactions include financed purchases, cash purchases, refinances, seller financed purchases, investor multi-unit purchases, commercial purchases, and more!



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WHAT YOU CAN *Expect from Us*



✓ Innovation

Feel at ease any time you do business with us - seriously! Our favorite thing to do is meet clients where they are, and help solve unique problems. Whether you are representing a seasoned investor or a first time homebuyer, we tailor our service to your clients' goals.



✓ Quality

We only do full send closings. Every time. Our goal is to go all out for you and your client! Please don't hesitate to tell us all the things we could do to make your closing an over-the-top experience.



✓ Timeliness

We aim to give you as many updates along the way as possible. Our team ensures there are never any unresolved questions about your closing. If we have to resolve any issues, you're the first to know.



FINANCED TRANSACTION

Qualia Overview

- **COLLECTING INFORMATION**
We collect contact information, name spelling, current/forwarding addresses, and day of closing information on your behalf.
- **TITLE SEARCH**
Our title team examines any pertinent records to establish a full profile of the subject property and remedy any outstanding issues.
- **CLOSING PREPARATION**
We collaborate with the lender to deliver title work, plan for the final closing disclosure, and review all documents for accuracy.
- **REVIEW OF SETTLEMENT STATEMENT**
You receive the settlement statement prior to closing for review and response; and you will receive wiring instructions to send your funds.
- **SETTLEMENT MEETING**
You sign docs and celebrate! This meeting can take place inside or outside our office.

Collecting Information

Title Search

Closing Preparation

Balancing Closing Disclosure

Closing

BUYER CLOSING

Options

01

In person signing

This option is the traditional approach - attend closing in our office and sit at our conference table! A great option for local buyers.

02

Electronic Signing

This option is available for all cash purchases and a select few refinances and financed purchases.

03

Remote Closing / Mail Away

This option is available, pending lender approval, for all transactions. We can send our closer anywhere, anytime - even the driveway of your new home!

04

COMING SOON: Remote Online Notarization

We estimate this option will be available in 2023. Close from the comfort of your own electronic device with a virtual closer, and e-sign all your documents!

a note on innovation

Our firm's goal is to challenge the status quo of real estate closings in North Carolina. As pioneers of "what's next," we count on our stakeholders to give us regular feedback about their experience so we can consistently improve our processes. We envision being the #1 choice for agents and buyers alike, and we're thrilled you're going to be part of that movement! Have a suggestion or an idea? Don't hold back! Tell us at info@atlas-orange.com.

FREQUENTLY

Asked Questions

What does a closing attorney do?

In short, the role of a closing attorney in North Carolina is to perform the title search and conduct the settlement meeting. Our daily role involves searching & certifying property records for mortgages, liens, tax bills, HOA information, and more!

How can I check on the status of my closing?

Our platform, Qualia, includes a little 'pizza tracker' for every transaction you complete with our office! You can check for real time updates, send messages to our team, and view the status at any time - whether our office is open or not.

Who will be my main point of contact?

Our team takes a very hands-on approach to closings! Your primary contact will be the assigned paralegal (viewable in Qualia), but you may receive responses from any one of our staff to minimize your wait time and maximize your experience.

We aren't tech-savvy. What do we do?


Our job is to meet you where you are to provide the best quality experience. No computer, no email, no problem! We can collect information via other methods, just let our staff know via phone so we can accommodate.


LET'S GET STARTED!


We can't wait to work with you! If you think real estate closings can be made fun and efficient, then you're our kind of people. We believe in flipping traditional business models on their heads - that's why we decided superior customer service and accessibility go hand in hand. As a full-service real estate settlement provider, we take pride in helping clients purchase first homes, investment properties, vacant land, and more. Let us help you reach your next destination!

[READ WHAT OTHERS HAVE TO SAY](#)

The Atlas Team

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Want to know even more about our team?
Find us on social media at @atlasclosings

